



Route To	SALES OF SERVICE MANAGER	Invoice Date	02/10/11
Co. Name	ABC COMPANY	Acct. Number	00240
Site/Address	12345 THE AMERICAN ROAD NORTH, GOLDEN VALLEY, 55427	Page	X
Type	INDIVIDUAL LOCATION	Report Number	036A

Call Accounting OUTGOING LOCAL CALLS

Phone Call Summary with Five-Month History
Look Up Your Most **Important Customers** By Phone Number

Sorted by: State and Area Code Area Code Most to Least Minutes Most to Least Calls
Current/Past Month Column Displays: All Numbers Numbers with ___ minutes and more

Local Calls Includes calls to 612, 651, 763 and 952 numbers in the local calling area

Phone Number	Location	Current/Past Month		2nd Past Month		3rd Past Month		4th Past Month		5th Past Month	
		Calls	Minutes	Calls	Minutes	Calls	Minutes	Calls	Minutes	Calls	Minutes
612-375-1735	MINNEAPOLIS, MN	55	216.5	42	51.2	25	45.3	42	51.2	25	45.3
612-630-2354	MINNEAPOLIS, MN	65	194.2	30	96.0	51	168.0	30	96.0	51	168.0
612-676-1834	MINNEAPOLIS, MN	41	129.3	29	48.3	50	113.9	29	48.3	50	113.9
612-722-4238	MINNEAPOLIS, MN	32	100.1	51	63.2	43	76.5	51	63.2	43	76.5
612-781-7619	ST ANTHONY, MN	26	85.6	46	62.5	51	74.1	46	62.5	51	74.1
612-869-0793	RICHFIELD, MN	24	85.6	21	26.3	15	24.5	21	26.3	15	24.5
612-869-3751	RICHFIELD, MN	39	78.4	65	202.9	42	54.4	65	202.9	42	54.4
651-224-8729	ST PAUL, MN	39	75.2	12	21.6	2	5.2	12	21.6	2	5.2
651-225-4842	ST PAUL, MN	32	74.5	42	71.2	39	36.0	42	71.2	39	36.0
651-351-0917	STILLWATER, MN	38	65.3	38	44.3	21	56.8	38	44.3	21	56.8
651-423-5837	ROSEMOUNT, MN	18	62.4	1	2.1	3	6.2	1	2.1	3	6.2
651-429-1764	WHT BEAR LK, MN	42	60.4	16	20.6	35	65.3	16	20.6	35	65.3
651-438-8621	HAMPTON, MN	34	60.3	22	42.3	22	49.8	22	42.3	22	49.8
651-644-9325	ST PAUL, MN	39	60.2	44	65.3	17	30.6	44	65.3	17	30.6
651-734-0462	OAKDALE, MN	16	51.2	20	74.3	12	28.7	20	74.3	12	28.7
651-747-1121	MAPLEWOOD, MN	25	48.9	38	48.1	32	50.6	38	48.1	32	50.6
651-766-8938	LINO LAKES, MN	37	48.2	29	69.1	31	62.4	29	69.1	31	62.4
651-994-9573	EAGAN, MN	15	48.1	6	13.6	2	4.5	6	13.6	2	4.5
763-241-9366	ELK RIVER, MN	37	45.3	20	37.7	16	44.2	20	37.7	16	44.2
763-416-0924	MAPLE GROVE, MN	18	44.8	15	53.4	0	0.0	15	53.4	0	0.0
763-424-2571	MAPLE GROVE, MN	19	42.6	9	18.6	8	17.2	9	18.6	8	17.2
763-427-2154	COON RAPIDS, MN	5	38.5	2	3.6	3	8.6	2	3.6	3	8.6
763-519-1305	PLYMOUTH, MN	9	36.4	26	56.4	4	9.5	26	56.4	4	9.5
763-537-2606	NEW HOPE, MN	20	36.2	39	78.3	36	48.9	39	78.3	36	48.9
763-588-1400	CRYSTAL, MN	17	33.9	17	46.2	21	40.6	17	46.2	21	40.6
763-755-7214	COON RAPIDS, MN	14	30.5	5	15.9	3	7.5	5	15.9	3	7.5
763-784-7228	BLAINE, MN	18	29.6	0	0.0	0	0.0	0	0.0	0	0.0
763-784-7394	BLAINE, MN	9	28.1	8	20.5	0	0.0	8	20.5	0	0.0
952-233-5087	SHAKOPEE, MN	9	27.4	2	23.6	6	13.8	2	23.6	6	13.8
952-423-5170	APPLE VALLEY, MN	6	26.7	2	5.1	1	4.5	2	5.1	1	4.5
952-440-2336	SAVAGE, MN	10	22.8	12	35.8	6	16.5	12	35.8	6	16.5
952-448-7767	CHASKA, MN	7	21.5	6	22.1	2	4.2	6	22.1	2	4.2
952-882-8286	BURNSVILLE, MN	9	19.2	8	14.2	2	6.8	8	14.2	2	6.8
952-892-0143	LAKEVILLE, MN	12	16.2	6	13.6	8	16.2	6	13.6	8	16.2
952-928-1961	EDINA, MN	3	14.2	3	5.4	4	7.5	3	5.4	4	7.5
952-974-0728	CHANHASSEN, MN	5	24.7	19	45.5	3	7.2	19	45.5	14	7.2
844	2083.0										

Location Total		
Current/Past Month		
	Calls	Minutes
Business Day (8am to 5pm M-F)	49	212.5
Evening (5pm to 11pm M-F)	7	15.1
Night (11pm to 8am M-F)	0	0.0
Weekend (All Day Sat/Sun)	0	0.0
Total	56	227.6

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- **Measure Proactive Customer Contact.** In many businesses, 20% of customers generate 80% of revenue. Measure how often you communicated with your important customers over the last five months by finding their telephone numbers on this POPP exclusive report.
- **Evaluate Time Spent.** This report enables you to evaluate how much time was spent on calls. Do the telephone numbers with a lot of minutes belong to customers, suppliers, prospects, employees or others?
- **Find Customer Numbers Fast.** Telephone numbers are listed in numerical order, from smallest to largest.