



Route To	SALES OF SERVICE MANAGER	Invoice Date	02/10/11
Co. Name	ABC COMPANY	Acct. Number	00240
Site/Address	12345 THE AMERICAN ROAD NORTH, GOLDEN VALLEY, 55427	Page	X
Type	INDIVIDUAL LOCATION	Report Number	124S

Call Accounting

OUTGOING CALLS TO LONG DISTANCE TELEPHONE NUMBERS

Phone Call Summary with Five-Month History

Look Up Your Most **Important Customers** by Phone Number

Sorted by: State and Area Code Area Code Most to Least Minutes Most to Least Calls
 Current/Past Month Column Displays: All Numbers Numbers with 10 minutes and more

1+ Long Distance Includes State-to-State, In-State, International, Directory Assistance, and Executive Calling Plan Calls

CALIFORNIA											
Phone Number	Location	Current/Past Month		2nd Past Month		3rd Past Month		4th Past Month		5th Past Month	
		Calls	Minutes	Calls	Minutes	Calls	Minutes	Calls	Minutes	Calls	Minutes
310-395-2920	SAN MONICA	14	30.5	5	15.9	3	7.5	5	15.9	4	9.4
415-707-7005	SAN FRAN	19	42.6	9	18.6	8	17.2	9	18.6	8	17.2
650-854-2364	PALO ALTO	2	12.3	6	9.8	1	2.5	6	9.8	1	2.5
CALIFORNIA TOTAL:		35	85.4								

ILLINOIS											
Phone Number	Location	Current/Past Month		2nd Past Month		3rd Past Month		4th Past Month		5th Past Month	
		Calls	Minutes	Calls	Minutes	Calls	Minutes	Calls	Minutes	Calls	Minutes
312-559-9055	CHICAGO	2	12.3	6	9.8	1	2.5	6	9.8	1	2.5
ILLINOIS TOTAL:		2	12.3								

MINNESOTA											
Phone Number	Location	Current/Past Month		2nd Past Month		3rd Past Month		4th Past Month		5th Past Month	
		Calls	Minutes	Calls	Minutes	Calls	Minutes	Calls	Minutes	Calls	Minutes
218-947-4684	BACKUS	9	27.4	2	23.6	6	13.8	2	23.6	6	13.8
218-724-3114	DULUTH	5	38.5	2	3.6	3	8.6	2	3.6	3	8.6
218-679-3106	RED LAKE	26	85.6	46	62.5	51	74.1	46	62.5	51	74.1
320-847-3178	CLARA CITY	18	62.4	1	2.1	3	6.2	1	2.1	3	6.2
320-253-6579	ST CLOUD	32	74.5	42	71.2	39	36.0	42	71.2	39	36.0
507-359-4525	NEW ULM	16	51.2	20	74.3	12	28.7	20	74.3	12	28.7
507-645-0672	JAYNESVILLE	12	16.2	6	13.6	8	16.2	6	13.6	8	16.2
MINNESOTA TOTAL:		118	355.8								

NEW YORK											
Phone Number	Location	Current/Past Month		2nd Past Month		3rd Past Month		4th Past Month		5th Past Month	
		Calls	Minutes	Calls	Minutes	Calls	Minutes	Calls	Minutes	Calls	Minutes
212-852-3659	NEW YORK	41	129.3	29	48.3	50	113.9	29	48.3	50	113.9
315-422-0900	SYRACUSE	9	36.4	26	56.4	4	9.5	26	56.4	4	9.5
917-365-3653	NEW YORK	17	33.9	17	46.2	21	40.6	17	46.2	21	40.6
NEW YORK TOTAL:		67	199.6								

Location Total			Includes State-to-State, In-State, International and Directory Assistance	
	Calls	Minutes		
Business Day (8am to 5pm M-F)	116	386.1		
Evening (5pm to 11pm M-F)	69	169.3		
Night (11pm to 8am M-F)	35	85.4		
Weekend (All Day Sat/Sun)	2	12.3		
Total	222	653.1		

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- **Reach Your Target Market.** Quickly see if you are targeting the states and cities where your company does business.
- **Evaluate Time Spent.** This report enables you to evaluate how much time was spent on long distance calls. Do the telephone numbers with a lot of minutes belong to customers, suppliers, prospects, employees or others?
- **Measure Proactive Customer Contact.** In many businesses, 20% of customers generate 80% of revenue. Measure how often your employees are communicating with your important out-of-town customers by finding their telephone numbers on this POPP exclusive report.